# **REPUBLIC BANK**

#### **Financial Literacy**



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## The Four "Cs" of Credit

- Collateral something of value pledged by a borrower to secure a loan or other credit and subject to seizure in the event of default, also called security.
- Capital (Cash) Wealth in the form of money or assets, taken as a sign of the financial strength of an individual.
- Capacity Ability to repay the debt; normally reviewed as Debt to Income ratio.
- Credit or Character A full review of the borrower's credit history, credit report and credit score



## **Types of Credit**

• Revolving- open ended credit. There is no begin and end date.

• Installment- closed ended. There is a begin date ad end date. Payments are made over a term time



## Language of Credit

- Credit History- record of your behavior related to borrowing and repaying loans
- Credit Report- a snapshot in time that shows a detailed record of personal credit and financial transactions
- Credit Score- a rating used by credit reporting companies to help lender determine how much risk you present to lenders as a borrow



## **Basic Guidelines for Credit Scores**

- **Excellent Credit** 750 and up
- **Good Credit** 700 749
- **Fair Credit 620 699**
- Poor Credit 619 Below

Most lenders (not all) like to see at least a 620 or higher.



## **CREDIT SCORE IMPACT**





## How to Protect Your Credit

- Do not be a co-signer
- Guard your personal information and check your credit scores/reports often
- Pay your bills on time
  - Cell phone, car insurance, medical bills etc. show up on your credit report if you do not pay them on time
- Do not open credit cards you know you will not use
- If you open one you should only be using 30% of utilization.
  - Ex: Credit Limit is \$500 times that by 30% gives you \$150. Spend less than \$150 then pay off the card.
  - The moment you go over the 30% your score will drop

## **Three Primary Credit Bureaus**



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## Fair Credit Reporting Act Time Limits

How long does items stay on your credit report?

- Basic Negative Information 7 years
- Foreclosures- 10 years
- Judgements- 7 years
- Inquires- 2 years
- Bankruptcy
  - Chapter 7- 10 years
  - Chapter 13- 7 years

\*\*\*Please note that depending on what chapter of bankruptcy you file you may have to wait 2 to 4 years from your discharge date before you can purchase a home\*\*\*

Note- collection accounts stay on your credit report for 7 years from last activity date.

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## Preparing to Repair Your Credit

- Get a copy of your free credit report <u>www.annualcreditreport.com</u>
- Examine it thoroughly.
- If you find something that is incorrect, write a letter & ask the credit bureau to investigate the information.
- If that doesn't resolve the issue, attach a short statement to your credit report.





## SMART Goals & Budgeting

## **Short-Term Goals**

#### Within 1 year

# Intermediate-Term Goals

#### 1 to 2 years

Long-Term Goals More than 2 years



## **SMART** Goals

- Specific .....
- Measurable .....
- Attainable .....
- Realistic .....

- Buy a red Chevy Malibu with tinted windows
- \$2,000 for down payment and \$235 monthly payment
- If I work 20 hours a week making \$15.00 and hour and save \$170 a month
- I still will have enough money to live on while I work toward this goal
- I need to have all the money in 12 months
- Time-Limited ...
  - "What doesn't get measured, doesn't get done".



## What are your SMART Goals?

- Specific.....
- Measurable...
- Attainable.....
- Realistic.....
- Time-Limited



#### Five-Step Process for Financial Planning



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## DID YOU KNOW?

52% of Kentuckians are liquid asset poor-they cannot cover basic household expenses for 3 months if they suffer a loss of stable income! In other words, there is "no slack" in the family budget!

Many have high incomes, have attended college and are employed full-time!

Almost twice as many households of color are liquid asset poor compared to other races!

This is why budgeting is important!!!!!

## Questions

- 1. Does it make sense to create and live within a budget when you don't have a lot of money?
- 2. What if you find that you are consistently spending more in one area than you had planned?
- 3. What if you find that you can't live within your budget?

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## People Without a Budget...

- 1. ... Are less likely to know what they have.
- 2. ...Often come up short before their next paycheck or allowance.
- 3. ...Are almost certain not to have a plan to save for more expensive items.
- 4. Always re-act to life's crises car and house repairs, unexpected medical expenses, etc.



- Every basic budget has two categories: needs & wants
- How to differentiate? If you can't afford to live without something (food) or if it's a means to helping you function in society, (clothes) it's a need. If you can shrug it off, it's a want. (fancy vacation)





## How to Build a Budget

- 1. Decide on a timeframe for tracking expenses (weekly, bi-weekly, monthly)
- 2. List all income sources & amounts (paycheck, child support)
- 3. Make categories for all expenses (rent, food, transportation, utilities, savings)
- 4. Subtract total expenses from income
- 5. Study your budget and financial plan and make adjustments that allow you to reach your SMART Goal



## Budgeting



Projected Monthly Income				
Income 1	\$4,300.00			
Extra income	\$300.00			
Total monthly income	\$4,600.00			



#### Projected Balance (Projected income minus expenses) \$3,405.00 Actual Balance (Actual income minus expenses) \$3,064.00 Difference (Actual inus projected) (\$341.00)

HOUSING	Projected Cost	Actual Cost	Difference	ENTERTAINMENT	Projected Cost	Actual Cost	Difference	l
Mortgage or rent	\$1,000.00	\$1,000.00	\$0.00	Video/DVD				
Phone	\$54.00	\$100.00	-\$46.00	CD≠				
Electricity	\$44.00	\$56.00	-\$12.00	Movies				
Gas	\$22.00	\$28.00	-\$6.00	Concerts				
Water and sewer	\$8.00	\$8.00	\$0.00	Sporting events				
Cable	\$34.00	\$34.00	\$0.00	Live theater				
Waste removal	\$10.00	\$10.00	\$0.00	Other				
Maintenance or repairs	\$23.00	\$0.00	\$23.00	Other				
Supplies	\$0.00	\$0.00	\$0.00	Other				
Other	\$0.00	\$0.00	\$0.00	Subtotal				
Subtotal			-\$41.00					

LOANS

Projected Cost Actual Cost Difference

Personal Monthly Budget

			LOANS	Projected Cost	Access	Difference
RANSPORTATION	Projected Cost Actu	al Cost Difference	Personal			
Vehicle payment		\$0.00	Student			
Bus/taxi fare		\$0.00	Credit card			
Insurance		\$0.00	Credit card			
Licensing		\$0.00	Credit card			
Fuel		\$0.00	Other			
Maintenance		\$0.00	Subtotal			
Other		\$0.00				
Subtotal		\$0.00	TAXES	Projected Cost	Actual Cost	Difference
			Federal			
INSURANCE	Projected Cost Actu	al Cost Difference	State			
Home		\$0.00	Local			
Health		\$0.00	Other			
Life		\$0.00	Subtotal			
Other		\$0.00				



# Avoid the Pitfalls of Spending and start saving....

- Going to the grocery store multiple times per week.
- Putting small amounts of gas in the tank instead of a fill-up.
- "Lending" money to others when you need the funds for yourself.
- Shopping when you don't have money!



## Saving is a BIG part of Budgeting





#### Start saving....

- 1. ...Helps you determine where you are spending your money.
- 2. ...Helps you decide where to spend your money in the future.
- 3. ...You have an organized way to save for things that cost more.
- 4. ...Puts you in control of your financial future, beginning NOW.



# S.A.V.E

S- Setting aside money for "big ticket items"
A- Avoid borrowing, which cost you a lot!
V- it is Very wise to do because
E- Every time you do this, you are developing a saving habit that leaves you with more money to spend later for things that are really important you!





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# Budgeting and saving helps you get <u>ALL</u> of your *needs*, plus <u>SOME</u> of your wants!

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